

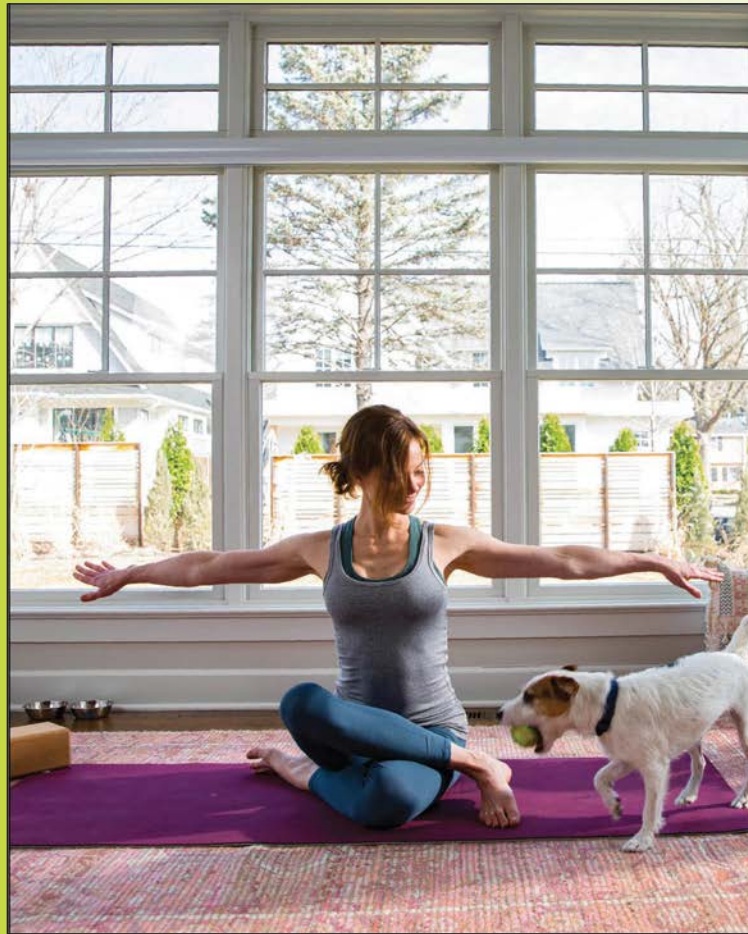


March/April 2024

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MABA UPCOMING EVENTS

APRIL
10

Membership Meeting

WAITLIST

Camp Randall Stadium | 5 - 7pm



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Special Guest Sponsor

APRIL
18

MABA Happy Hour

FLOOR360 Showroom | 4-6pm

Hosted by



APRIL
25

Spring Sporting Clays

Milford Hills | 11:30am - 3:30pm

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MAY
2

Cinco (Dos) de Mayo

Pella Windows & Doors of WI | 4-7pm

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WINDOWS & DOORS
OF WISCONSIN



MAY
9

MABA Happy Hour

Marling Showroom | 4-6pm

Hosted by



MAY
14

Spring Career Day

Golden Ponds | 10:30am - 1:30pm

PARADE
OF HOMES

MAY
22

Brew, Brats & Builders

WI Brewing Company | 5-8pm



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PREVIEW PARTY

Thursday, June 13 | 5-9pm | Golden Ponds, Waunakee

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Get a sneak peek at the 2024 Parade of Homes, feast on food from Blowin' Smoke BBQ, and enjoy drinks from Karben4 with fellow MABA Members!

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MABA FOUNDATION GOLF OUTING

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TPC Wisconsin

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-  DRINK TICKETS
-  AFTER PARTY

Presenting Sponsor



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DISCLAIMER: The Right Angle is the official newsletter of the Madison Area Builders Association. The Madison Area Builders Association is a non-profit trade organization dedicated to promoting a positive business environment by uniting, serving, and representing all aspects of the building industry.

The Right Angle is published seven times per year. Notice of local, state, and national programs/events is a service to Association members. Such notices do not indicate Association endorsement or sponsorship unless specifically noted. The acceptance of advertising in The Right Angle does not indicate approval or endorsement of the advertiser or the advertiser's product by Association. Madison Area Builders Association makes no warranties and assumes no responsibility for completeness of the information contained herein.



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February 7, 2024



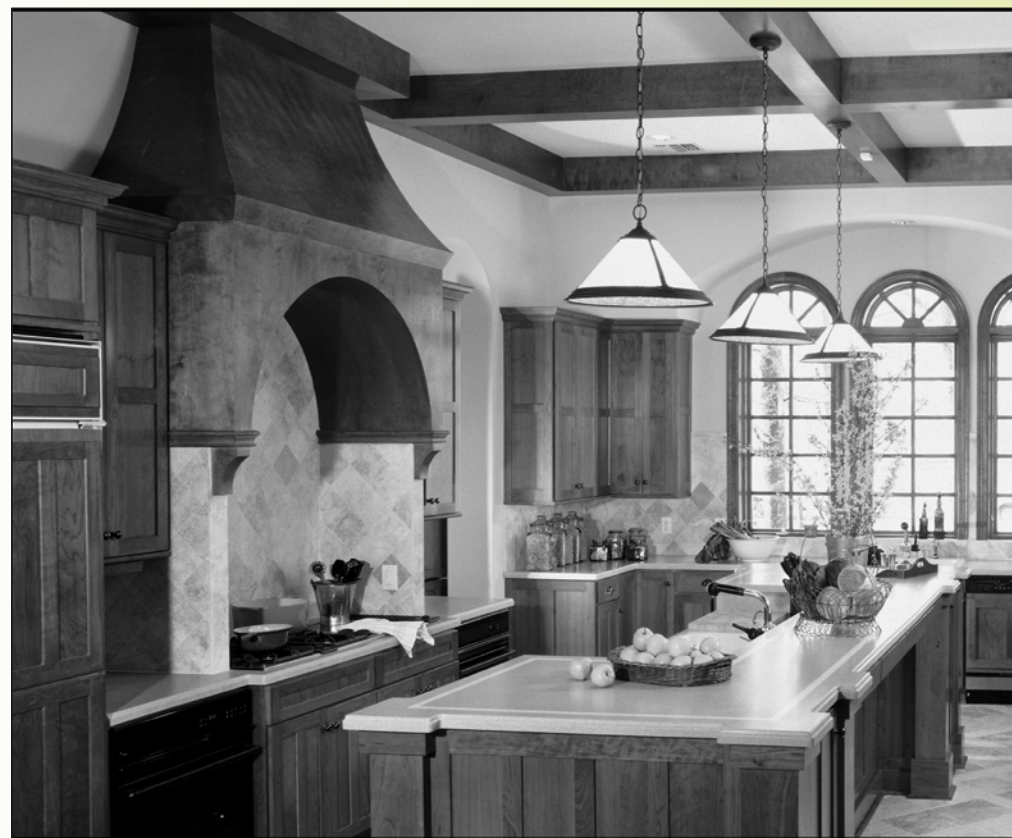
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For the first time in over two decades, the MABA Suggested Standards Manual has been updated to reflect current technology, trends, and best practices. The Suggested Standards manual is now complimentary for MABA members and may be printed and distributed to your staff and customers as a reference resource.

FIND YOUR FREE SUGGESTED STANDARDS MANUAL IN THE MEMBER PORTAL UNDER RESOURCES!



March Madness @ Elite A/V & Automation

March 21, 2024 | With Special Guests Hunter Wohler & Jack Nelson from UW Football!



Municipality Report

Municipality	2024 Total	2023 Total	2024 Starts	2023 Starts	2024 Avg. Value	2023 Avg. Value	2024 Avg. Sq Ft	2023 Avg. Sq Ft
Bristol (T)		\$950,000		1		\$950,000		3,663
Burke (T)		\$750,000		1		\$750,000		3,850
Cottage Grove	\$2,256,000	\$775,000	4	2	\$564,000	\$387,500	3,061	3,371
Cottage Grove (T)		\$548,000		1		\$548,000		3,350
Cross Plains	\$1,076,000		2		\$538,000		2,769	
DeForest	\$3,899,000		8		\$487,375		2,151	
Dunn (T)	\$350,000		1		\$350,000		2,150	
Fitchburg	\$1,204,000	\$2,652,000	3	6	\$401,333	\$442,000	2,970	2,052
Madison	\$6,727,000	\$7,662,000	15	19	\$448,467	\$403,263	2,157	2,424
McFarland	\$909,000		2		\$454,500		2,143	
Medina (T)		\$520,000		1		\$520,000		3,150
Middleton	\$8,242,000		18		\$457,889		2,217	
Middleton (T)	\$3,150,000	\$5,134,000	3	5	\$1,050,000	\$1,026,800	5,950	5,992
Mount Horeb	\$385,000		1		\$385,000		1,355	
Oregon	\$1,999,000	\$3,037,000	5	4	\$399,800	\$759,250	1,599	3,418
Perry (T)	\$350,000		1		\$350,000		1,850	
Springfield (T)	\$550,000		1		\$550,000		3,250	
Stoughton	\$1,754,000	\$450,000	4	1	\$438,500	\$450,000	2,713	5,350
Sun Prairie	\$1,962,000	\$4,241,000	5	6	\$392,400	\$706,833	2,330	4,304
Verona	\$6,437,000	\$3,510,000	12	8	\$536,417	\$438,750	2,254	3,332
Verona (T)		\$750,000		1		\$750,000		4,850
Waunakee	\$5,536,000	\$5,381,000	10	9	\$553,600	\$597,889	2,736	3,101
Westport (T)	\$971,000	\$2,697,000	1	3	\$971,000	\$899,000	4,694	4,048
Windsor (T)	\$3,207,000	\$2,201,000	5	4	\$641,400	\$550,250	2,848	2,766

Municipality	2024 Total	2023 Total	2024 Starts	2023 Starts	2024 Avg. Value	2023 Avg. Value	2024 Avg. Sq Ft	2023 Avg. Sq Ft
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Year to Year January Comparison

YEAR	SUM	COUNT	AVG VALUE	AVG SQ FT
2014	16,226,000	55	295,018	2,856
2015	20,013,000	66	303,227	2,505
2016	19,131,000	67	285,537	2,395
2017	33,662,000	98	343,489	2,803
2018	39,133,000	107	365,728	2,711
2019	29,106,000	80	363,825	2,740
2020	36,595,000	94	389,308	2,705
2021	49,650,000	119	417,226	2,676
2022	40,521,000	90	450,233	2,736
2023	41,258,000	72	573,027	3,285
2024	50,964,000	101	504,594	2,482

Year to Date Comparison

YEAR	SUM	COUNT	AVG VALUE	AVG SQ FT
2014	16,226,000	55	295,018	2,856
2015	20,013,000	66	303,227	2,505
2016	19,131,000	67	285,537	2,395
2017	33,662,000	98	343,489	2,803
2018	39,133,000	107	365,728	2,711
2019	29,106,000	80	363,825	2,740
2020	36,595,000	94	389,308	2,705
2021	49,650,000	119	417,226	2,676
2022	40,521,000	90	450,233	2,736
2023	41,258,000	72	573,027	3,285
2024	50,964,000	101	504,594	2,482

(T) = Township
 Prepared by MTD Marketing
 Contact: Dominic Collar 920-450-6131

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Single Family and Duplex Permits Issued

2024 Dane County February YTD Comparison

Municipality Report

Municipality	2024 Total	2023 Total	2024 Starts	2023 Starts	2024 Avg. Value	2023 Avg. Value	2024 Avg. Sq Ft	2023 Avg. Sq Ft
Albion (T)		\$580,000		1		\$580,000		3,350
Blue Mounds (T)	\$600,000		1		\$600,000		2,850	
Bristol (T)		\$2,250,000		2		\$1,125,000		3,897
Burke (T)		\$750,000		1		\$750,000		3,850
Cottage Grove	\$3,216,000	\$2,598,000	6	6	\$536,000	\$433,000	2,967	2,738
Cottage Grove (T)		\$548,000		1		\$548,000		3,350
Cross Plains	\$3,545,000	\$1,850,000	8	3	\$443,125	\$616,667	2,220	3,003
Cross Plains (T)		\$1,500,000		1		\$1,500,000		5,580
Dane (T)		\$550,000		1		\$550,000		3,800
DeForest	\$5,991,000	\$1,658,000	13	4	\$460,846	\$414,500	2,130	3,513
Dunn (T)	\$350,000	\$975,000	1	2	\$350,000	\$487,500	2,150	2,900
Fitchburg	\$5,912,000	\$10,868,000	13	19	\$454,769	\$572,000	2,376	2,634
Madison	\$13,387,000	\$18,450,000	31	50	\$431,839	\$369,000	2,126	2,297
McFarland	\$1,209,000		3		\$403,000		2,216	
Medina (T)		\$520,000		1		\$520,000		3,150
Middleton	\$8,242,000		18		\$457,889		2,217	
Middleton (T)	\$4,750,000	\$6,334,000	4	6	\$1,187,500	\$1,055,667	6,238	5,968
Mount Horeb	\$385,000	\$784,000	1	2	\$385,000	\$392,000	1,355	1,845
Oregon	\$6,092,000	\$4,637,000	16	7	\$380,750	\$662,429	2,065	3,735
Oregon (T)		\$620,000		1		\$620,000		4,350
Perry (T)	\$350,000		1		\$350,000		1,850	
Roxbury (T)	\$519,000		1		\$519,000		3,100	
Springdale (T)		\$685,000		1		\$685,000		4,150
Springfield (T)	\$550,000		1		\$550,000		3,250	
Stoughton	\$2,154,000	\$450,000	5	1	\$430,800	\$450,000	2,580	5,350
Sun Prairie	\$6,228,000	\$7,597,000	17	14	\$366,353	\$542,643	2,481	3,248

Municipality	2024 Total	2023 Total	2024 Starts	2023 Starts	2024 Avg. Value	2023 Avg. Value	2024 Avg. Sq Ft	2023 Avg. Sq Ft
Verona	\$9,128,000	\$6,750,000	18	16	\$507,111	\$421,875	2,358	3,302
Verona (T)	\$1,100,000	\$1,232,000	1	2	\$1,100,000	\$616,000	5,600	3,550
Vienna (T)		\$600,000		1		\$600,000		3,350
Waunakee	\$11,080,000	\$8,372,000	21	15	\$527,619	\$558,133	2,619	2,923
Westport (T)	\$971,000	\$2,697,000	1	3	\$971,000	\$899,000	4,694	4,048
Windsor (T)	\$6,191,000	\$7,500,000	7	14	\$884,429	\$535,714	3,103	2,542

YEAR	SUM	COUNT	AVG VALUE	AVG SQ FT
2014	19,251,000	69	279,000	2,575
2015	28,183,000	88	320,261	2,683
2016	29,057,000	90	322,855	2,530
2017	32,221,000	101	319,019	2,485
2018	33,671,000	99	340,111	2,528
2019	29,143,774	84	346,949	2,675
2020	44,325,000	116	382,112	2,602
2021	38,444,000	93	413,376	2,702
2022	50,192,000	109	460,477	2,772
2023	50,097,000	103	486,378	2,760
2024	40,986,000	87	471,103	2,447

YEAR	SUM	COUNT	AVG VALUE	AVG SQ FT
2014	35,477,000	124	286,104	2,700
2015	48,196,000	154	312,961	2,606
2016	48,188,000	157	306,929	2,473
2017	65,883,000	199	331,070	2,642
2018	72,804,000	206	353,417	2,623
2019	58,249,774	164	355,181	2,707
2020	80,920,000	210	385,333	2,648
2021	88,094,000	212	415,537	2,687
2022	90,713,000	199	455,844	2,756
2023	91,355,000	175	522,028	2,976
2024	91,950,000	188	489,095	2,466

(T) = Township
 Prepared by MTD Marketing
 Contact: Dominic Collar 920-450-6131

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MABA Financial Statement Update

As of February 29, 2024



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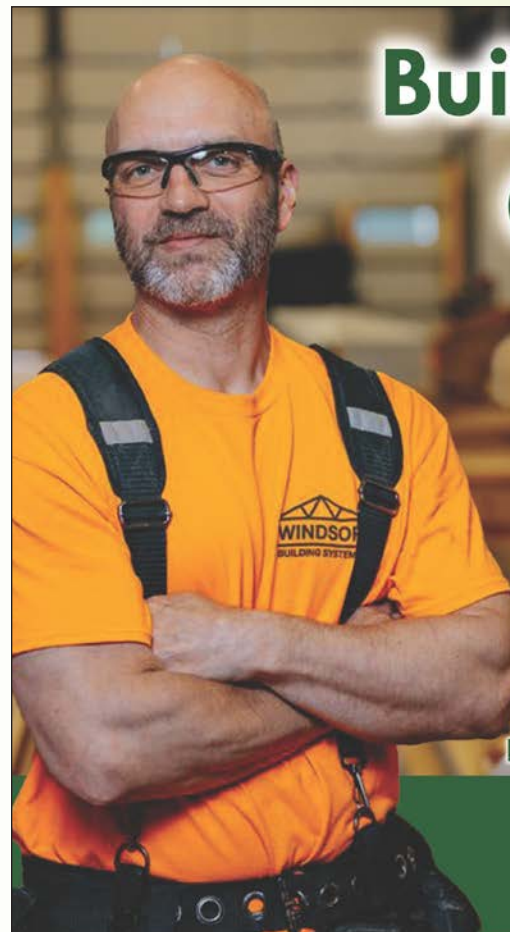
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FALL PARADE OF HOMES

October
11-13 & 18-20,
2024

NOW ACCEPTING HOME ENTRIES!

The Madison Area Builders Association is proud to host its 5th Annual Fall Parade of Homes! This scattered-site Parade allows builders and remodelers to present a home of their choice in a location of their liking.

The Fall Parade of Homes offers the opportunity to promote your work to thousands of local consumers interested in building or remodeling! October is the perfect time to generate new client leads for the coming year. With a \$35k marketing budget, the event is promoted across a thirty mile radius of Madison. From starter homes to multi-million dollar lake homes, the Fall Parade is ready to show off your building style and craftsmanship.

Builders may enter up to 3 homes in this year's Fall Parade. The first entry fee is \$5,000, second is \$4,000 and third-sixth entry is \$3,500 each. Eligible entries include new construction single-family homes, condos, and townhouses (unoccupied, or occupied up to 6 months) and remodel projects (completed within 1 year).

To enter a home, contact us at builders@maba.org or (608) 288-1133.

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