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MABA UPCOMING EVENTS

APR 10 | **Toptracer Golf & Quarterly Meeting** Premier Sponsor
PinSeekers, DeForest
Golf 3-5pm, Meeting 5:30 - 8pm

APR 22 | **Educational Session: Aging in Place & MABA Happy Hour at FLOOR360** Hosted By
Education 2:30-3:30, Happy Hour 4-7

APR 29 | **Spring Sporting Clays** Premier Sponsor
Milford Hills, Johnson Creek
11:30am - 3:30pm

MAY 8 | **MABA Happy Hour at Ferguson Home** Hosted By
3802 Galleon Run, Madison
4-7pm

MAY 21 | **Brew, Brats & Builders** Premier Sponsor
Wisconsin Brewing/Lake Louie Brewing Co.
5-8pm

JUNE 19 | **PARADE OF HOMES Preview Party** Premier Sponsor
Kilkenny Farms West, Waunakee
5-9pm

Learn more & register for MABA events at
member.maba.org/events/calendar/



Thinking about buying a home? Reach out to find out what your options are!

Whether you're looking for your first home, moving up to a large home or want to custom build, Bell Bank Mortgage is here to help.

Your dream home awaits. If you're interested in learning more about the loan process and your loan options, we'd love to help!

Jason Weber
608.345.1138
NMLS# 631944



Abbey DeNoble
608.234.0689
NMLS# 239116



Alison Beilke
608.217.3418
NMLS# 867156



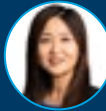
Annisa Baker
608.219.1915
NMLS# 238748



Corey Randl
608.669.7355
NMLS# 500032



Haiying Zhang
206.384.7089
NMLS# 832150



Jurga Jokimciute
608.358.9954
NMLS# 791901



Jason Ford
608.225.9918
NMLS# 1900724



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Women in the Construction Industry Wisconsin **BUILD X**

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MABA HAPPY HOUR | MARCH 11, 2025



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NAHB at Work: Keeping Housing at Forefront of the National Agenda

REGULATORY AND LEGISLATIVE GAME CHANGERS



Supreme Court decision on NAHB-supported case curtails bureaucratic power



NAHB ensures Job Corps funding remains intact to build our workforce



27
39

members of Congress called on EPA and Army Corp of Engineers to adhere to Supreme Court Sackett ruling

lawmakers introduced resolution of disapproval to overturn harmful energy codes mandate by HUD and USOA

STATE AND LOCAL SUPPORT



\$550,000+

DONATED TO HBAs IN 20 STATES THROUGH NAHB'S STATE AND LOCAL ISSUES FUND AND LEGAL ACTION FUND

BUILD-PAC EXCEEDS GOAL FOR 2023-24 ELECTION CYCLE



Amassed more than
\$3.3 million
As of December 2024



43
BUILD-PAC fundraisers held across the U.S.

PROMOTING OUR MESSAGE

5 CONGRESSIONAL TESTIMONIES
Before House committees
Key Issues: Energy Codes - Housing Affordability - WOTUS - & More

900+ NAHB members held 250 individual meetings with their lawmakers during the 2024 Legislative Conference.

1,000+ MEDIA MENTIONS ON KEY POLICY ISSUES

Key Outlets: The Wall Street Journal - USA Today - Fox Business - NBC News - Newsweek - Politico - CNBC - MarketWatch

NAHB ELECTION DAY SWEEP

Rent Control


School Modernization

Gas Ban


Gross Receipts Tax

Property Taxes

5 ballot wins in 4 key states on Election Day



95%
of candidates supported by BUILD-PAC won their races.



91%
of candidates endorsed by NAHB won their races.



What Passed?

Thanks to bipartisan efforts and joint efforts with industry partners, we have accomplished much in the area of pro-housing legislation.

Workforce Housing Package

- 2023 WI Act 14:** created loan program at state level to fund infrastructure for residential developments
- 2023 WI Act 15:** provides low-interest loans for rehabilitation of second and third story apartments over main-level businesses
- 2023 WI Act 16:** requires political subdivisions to approve certain permit conditions related to residential housing developments
- 2023 WI Act 17:** allocates funds to WHEDA to ensure qualified applicants are given their approved low or no-interest loans for rehabilitation of certain residential properties
- 2023 WI Act 18:** offers low-interest loans for the version of demolition of vacant commercial buildings to workforce housing

STATE BUDGET WINS

Additional funding for equipment and technology upgrades at DSPS
16 new positions for new DSPS staff
Complete phase out of personal property tax



Other Noteable Items

- 2023 WI Act 157:** relating to highway setback areas and DOT's authority to approve subdivision plats
- 2023 WI Act 143:** a person may claim tax benefits of an amount up to 15% of the person's investment in workforce housing for eligible employees and up to 15% of investment of establishing child care program for employees
- 2023 WI Act 135:** applicant can use grant money for enhancement or improvement for technical education facility relating to construction; previously could only be used for manufacturing

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What Didn't?

There were some efforts we were successful in stopping during this last legislative session, that would have been harmful to housing in Wisconsin had they moved forward:


- The ability for towns to become Urban Towns; would have likely stopped future annexations that would provide more housing choices.
- A bill allowing municipalities to create Stretch Codes; exceeding state energy code
- The ban forbidding munis from banning gas hookups to homes

The below listed items are ones we advocated for but did not pass:

- Allowing builders to list spec homes on platforms like Zillow
- Awards program and individual income tax credit for apprenticeship and youth apprenticeship program completion

Unfortunately, Governor Evers vetoed three pieces of legislation which passed and would have provided relief to commercial plan review; SB186/AB197, SB187/AB198, and SB188/AB199. In total, the measures would have expanded the approval authority to local units of government and allowed construction to begin before plan approval, both of which would have allowed an expedited process, thus lessening of red tape for project starts.

These and other pro-building measures will be considered in 2024 as WBA constructs the next legislative agenda.



ELMER MOORE JR.
CEO
Wisconsin Housing & Economic Development Authority

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MABA BUILDER TESTIMONIAL

"I attended the MABA Educational event in January about OSHA Fines, presented by Proven Solutions Corp. It was interesting and I left with good information.

Less than 2 months later an OSHA Inspector was at my job site. I contacted Jacob from Proven Solutions. Within 2 hours of work over that afternoon and evening we were able to get all of the facts, documents, contact the inspector at OSHA, and provide everything they needed. The case was formally closed, with no citations being issued, less than 36 hours later.

Long story short, attend the MABA Educational Sessions! It's only an hour of your time, and trust me it can save you time and money."

~Shaun Scullion, Scullion Builders

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through our work, and through partnerships like this**



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**Single Family and Duplex Permits Issued
Municipality Report**

Municipality	2025 Total	2024 Total	2025 Starts	2024 Starts	2025 Avg. Value	2024 Avg. Value	2025 Avg. Sq Ft	2024 Avg. Sq Ft
Albion (T)	\$1,000,000		2		\$500,000		1,458	
Burke (T)	\$504,000		1		\$504,000		1,257	
Cottage Grove		\$2,256,000		4		\$564,000		3,061
Cross Plains	\$675,000	\$1,076,000	1	2	\$675,000	\$538,000	1,934	2,769
Dane	\$1,002,000		2		\$501,000		2,688	
Deerfield (T)	\$1,220,000		1		\$1,220,000		3,050	
DeForest		\$3,899,000		8		\$487,375		2,151
Dunn (T)	\$2,400,000	\$350,000	1	1	\$2,400,000	\$350,000	6,000	2,150
Fitchburg	\$2,515,000	\$1,204,000	6	3	\$419,167	\$401,333	1,619	2,970
Madison	\$4,254,000	\$6,727,000	7	15	\$607,714	\$448,467	2,442	2,157
McFarland	\$924,000	\$909,000	2	2	\$462,000	\$454,500	2,361	2,143
Middleton	\$4,090,000	\$9,142,000	5	19	\$818,000	\$481,158	3,120	2,246
Middleton (T)		\$3,150,000		3		\$1,050,000		5,950
Mount Horeb	\$725,000	\$385,000	1	1	\$725,000	\$385,000	2,625	1,355
Oregon	\$2,053,000	\$1,999,000	5	5	\$410,600	\$399,800	2,345	1,599
Perry (T)		\$350,000		1		\$350,000		1,850
Springdale (T)	\$634,000		1		\$634,000		2,110	
Springfield (T)		\$550,000		1		\$550,000		3,250
Stoughton	\$3,050,000	\$1,754,000	6	4	\$508,333	\$438,500	4,998	2,713
Sun Prairie	\$3,137,000	\$1,962,000	7	5	\$448,143	\$392,400	2,158	2,330
Verona	\$2,179,000	\$6,437,000	4	12	\$544,750	\$536,417	1,614	2,254
Waunakee	\$7,019,000	\$5,536,000	10	10	\$701,900	\$553,600	3,154	2,736
Westport (T)	\$596,000	\$971,000	1	1	\$596,000	\$971,000	3,642	4,694
Windsor (T)	\$3,377,600	\$3,207,000	5	5	\$675,520	\$641,400	2,804	2,848

Municipality	2025 Total	2024 Total	2025 Starts	2024 Starts	2025 Avg. Value	2024 Avg. Value	2025 Avg. Sq Ft	2024 Avg. Sq Ft
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YEAR	SUM	COUNT	AVG VALUE	AVG SQ FT
2015	20,013,000	66	303,227	2,505
2016	19,131,000	67	285,537	2,395
2017	33,662,000	98	343,489	2,803
2018	39,133,000	107	365,728	2,711
2019	29,106,000	80	363,825	2,740
2020	36,595,000	94	389,308	2,705
2021	49,650,000	119	417,226	2,676
2022	40,521,000	90	450,233	2,736
2023	41,258,000	72	573,027	3,285
2024	51,864,000	102	508,470	2,485
2025	41,354,600	68	608,155	2,718

YEAR	SUM	COUNT	AVG VALUE	AVG SQ FT
2015	20,013,000	66	303,227	2,505
2016	19,131,000	67	285,537	2,395
2017	33,662,000	98	343,489	2,803
2018	39,133,000	107	365,728	2,711
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2021	49,650,000	119	417,226	2,676
2022	40,521,000	90	450,233	2,736
2023	41,258,000	72	573,027	3,285
2024	51,864,000	102	508,470	2,485
2025	41,354,600	68	608,155	2,718

(T) = Township
 Prepared by MTD Marketing
 Contact: Dan Lallensack 920-981-8733
 dan.lallensack@mtdmarketingwi.com

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3/4/2025

2025 Dane County February YTD

**Single Family and Duplex Permits Issued
Municipality Report**

Municipality	2025 Total	2024 Total	2025 Starts	2024 Starts	2025 Avg. Value	2024 Avg. Value	2025 Avg. Sq Ft	2024 Avg. Sq Ft
Albion (T)	\$2,400,000		3		\$800,000		2,139	
Black Earth	\$1,100,000		1		\$1,100,000		2,750	
Blue Mounds (T)		\$600,000		1		\$600,000		2,850
Burke (T)	\$504,000		1		\$504,000		1,257	
Cottage Grove	\$699,000	\$3,216,000	1	6	\$699,000	\$536,000	3,571	2,967
Cross Plains	\$1,963,000	\$3,545,000	3	8	\$654,333	\$443,125	2,167	2,220
Cross Plains (T)	\$850,000		1		\$850,000		2,125	
Dane	\$1,002,000		2		\$501,000		2,688	
Deerfield (T)	\$1,220,000		1		\$1,220,000		3,050	
DeForest	\$1,400,000	\$5,991,000	2	13	\$700,000	\$460,846	3,483	2,130
Dunn (T)	\$3,268,000	\$350,000	3	1	\$1,089,333	\$350,000	2,783	2,150
Fitchburg	\$3,205,000	\$5,912,000	7	13	\$457,857	\$454,769	1,711	2,376
Madison	\$23,173,368	\$13,387,000	40	31	\$579,334	\$431,839	2,355	2,126
McFarland	\$1,995,000	\$1,209,000	4	3	\$498,750	\$403,000	2,276	2,216
Middleton	\$8,285,000	\$9,142,000	13	19	\$637,308	\$481,158	2,708	2,246
Middleton (T)	\$2,535,000	\$4,750,000	2	4	\$1,267,500	\$1,187,500	3,169	6,238
Mount Horeb	\$2,155,000	\$385,000	4	1	\$538,750	\$385,000	2,030	1,355
Oregon	\$6,724,587	\$6,092,000	16	16	\$420,287	\$380,750	2,153	2,065
Perry (T)	\$650,000	\$350,000	1	1	\$650,000	\$350,000	1,625	1,850
Roxbury (T)		\$519,000		1		\$519,000		3,100
Springdale (T)	\$634,000		1		\$634,000		2,110	
Springfield (T)		\$550,000		1		\$550,000		3,250
Stoughton	\$3,910,000	\$2,154,000	9	5	\$434,444	\$430,800	3,907	2,580
Sun Prairie	\$7,288,523	\$6,228,000	17	17	\$428,737	\$366,353	1,885	2,481
Verona	\$6,881,148	\$9,128,000	12	18	\$573,429	\$507,111	2,129	2,358
Verona (T)		\$1,100,000		1		\$1,100,000		5,600

Municipality	2025 Total	2024 Total	2025 Starts	2024 Starts	2025 Avg. Value	2024 Avg. Value	2025 Avg. Sq Ft	2024 Avg. Sq Ft
Waunakee	\$13,975,000	\$11,080,000	21	21	\$665,476	\$527,619	3,110	2,619
Westport (T)	\$596,000	\$971,000	1	1	\$596,000	\$971,000	3,642	4,694
Windsor (T)	\$9,198,600	\$6,191,000	15	7	\$613,240	\$884,429	2,666	3,103

Year to Year February Comparison

YEAR	SUM	COUNT	AVG VALUE	AVG SQ FT
2015	28,183,000	88	320,261	2,683
2016	29,057,000	90	322,855	2,530
2017	32,221,000	101	319,019	2,485
2018	33,671,000	99	340,111	2,528
2019	29,143,774	84	346,949	2,675
2020	44,325,000	116	382,112	2,602
2021	38,444,000	93	413,376	2,702
2022	50,192,000	109	460,477	2,772
2023	50,097,000	103	486,378	2,760
2024	40,986,000	87	471,103	2,447
2025	52,812,039	91	580,352	2,366

Year to Date Comparison

YEAR	SUM	COUNT	AVG VALUE	AVG SQ FT
2015	48,196,000	154	312,961	2,606
2016	48,188,000	157	306,929	2,473
2017	65,883,000	199	331,070	2,642
2018	72,804,000	206	353,417	2,623
2019	58,249,774	164	355,181	2,707
2020	80,920,000	210	385,333	2,648
2021	88,094,000	212	415,537	2,687
2022	90,713,000	199	455,844	2,756
2023	91,355,000	175	522,028	2,976
2024	92,850,000	189	491,269	2,467
2025	105,612,226	181	583,492	2,492

(T) = Township
Prepared by MTD Marketing
Contact: Dan Lallensack 920-981-8733
dan.lallensack@mtdmarketingwi.com

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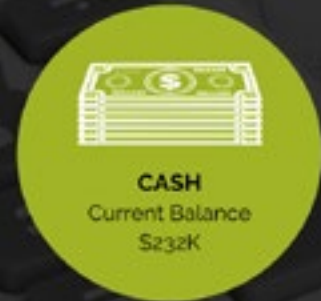


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MABA Financial Statement Update

As of February 28, 2025



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