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NMLS# 238748



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206.384.7089
NMLS# 832150



Jurga Jokimciute
608.358.9954
NMLS# 791901



Jason Ford
608.225.9918
NMLS# 1900724



MABA UPCOMING EVENTS

AUG
14

MABA Happy Hour at Gerhard's

6800 Gisholt Drive, Madison
4 - 7pm



AUG
28

MABA Happy Hour at Bliffert Lumber

2175 McCoy Road, Sun Prairie
4 - 7pm



SEP
11

MABA Golf Outing

Pleasant View Golf Course | Shotgun start at 11am



SEP
25

Silent Auction & Mayor's Club

Nakoma Golf Club | 5:30 - 8:00 pm



OCT
**11-13 &
18-20**



OCT
29

Fall Sporting Clays

Milford Hills | 11:30am - 3:30pm



Learn more & register for MABA events at
member.maba.org/events/calendar/

Trends in Housing Conference

Are you ready to step into the future of residential living?

Join us at the highly anticipated Trends in Housing Conference, where innovation, insights, and inspiration converge to shape the next era of housing excellence.

THURSDAY, NOVEMBER 14
Madison Marriott West | Middleton
8:30AM - 3:00PM

YOU'RE INVITED!



WISCONSIN BUILDERS
FOUNDATION



TOPICS TO BE COVERED

- Top 10 FAQs on the Uniform Dwelling Code: Answers and Insights
 - Smart Homes Keep Getting Smarter
 - Understanding the Impact of Zoning & Governance Policies in Residential Construction
 - Navigating Legal Challenges in the Building Industry
- ...plus a presentation by NAHB economist!

Scan the QR Code or visit association.wisbuild.org/eventcalendar to register!



CONTINUING EDUCATION CREDITS WILL BE AVAILABLE



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PARADE OF HOMES IN REVIEW



32 Homes
2 Parade Sites

11 Parade Site Homes
21 Scattered-Site Homes

8,255 Tickets Sold

\$88,232 in Ticket Revenue



9,253 Visits to Parade Sites
43,396 Visits to Scattered-Sites

3,000 Unique Visitors
to Virtual Parade of Homes (in the first week!)





MADISON AREA BUILDERS ASSOCIATION



DISCLAIMER: The Right Angle is the official newsletter of the Madison Area Builders Association. The Madison Area Builders Association is a non-profit trade organization dedicated to promoting a positive business environment by uniting, serving, and representing all aspects of the building industry.

The Right Angle is published seven times per year. Notice of local, state, and national programs/events is a service to Association members. Such notices do not indicate Association endorsement or sponsorship unless specifically noted. The acceptance of advertising in The Right Angle does not indicate approval or endorsement of the advertiser or the advertiser's product by Association. Madison Area Builders Association makes no warranties and assumes no responsibility for completeness of the information contained herein.



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WE'RE EXCITED TO INTRODUCE MABA'S NEW EVENTS AND OFFICE ASSOCIATE, FAITH BARRETT!



Faith brings a wealth of experience in administrative support and program management, cultivated through roles with a handful of non-profits, the Marine Corps, and the Department of Health Services. She joins us part-time while pursuing her studies at Madison College.

Faith's diverse background includes positions as a fitness trainer and manager at Anytime Fitness, as well as a birth doula, underscoring her dedication to enhancing community experiences and providing compassionate service. Known for her optimistic perspective, outgoing personality, and passion for community initiatives, Faith consistently brings enthusiasm and positivity to her work.

We are excited to leverage Faith's expertise in administrative support, program development, and strategic planning to propel our team forward. Please join us in extending a warm welcome to Faith as she embarks on this new journey with us!

For more about Faith, connect on LinkedIn at www.linkedin.com/in/faith-barrett or reach out directly at fbarrett@maba.org.

CONGRATULATIONS!

MABA was named Local Association (large) of the Year by the Wisconsin Builders Association. Thank you to the Staff, Board, and all MABA Members for your contribution to making our association a huge success!

.....later that same night two MABA Members received Badger Craftsman Awards

Congratulations Michael F. Simon Builders and Victory Homes of Wisconsin!

MICHAEL F. SIMON BUILDERS

Best Bathroom
Best Finished Basement/Bonus Room
Best Remodel - Room Addition

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MABA Financial Statement Update As of June 30, 2024



CASH

Current Balance
\$182K



INVESTMENTS

Current Balance
\$1.9M



MEMBERSHIP

YTD Net Members
+3 Members



MEMBERSHIP

94 Builder
313 Associate
7 Affiliate



MEMBERSHIP

YTD New Members
+19 Members

Career Day at Golden Ponds

May 14, 2024

Over 230 students from 9 local schools attended Career Day at the Parade of Homes site, Golden Ponds in Waunakee! MABA members volunteered and exposed the students to various skilled trades careers through presentations and hand-on activities including:

Tile Cutting & Installation

Stamped Concrete

Masonry

Project Management

Alliant Energy Trailer

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Laborers Union



Thank you to *Livable Communities by Don Tierney* for sponsoring this great event, and to all the presenters and chaperones for making this such a successful day!

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part-time, or full-time
employment in the
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July 15 - 19, 2024

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WORKFORCE
CENTER

TRAILBLAZERS in the Trades

CAREER PRESENTATIONS AND FIELD TRIPS



*14 Career Presentations
3 Field Trips
12 Campers*

*30 Volunteers
2 full-size sheds built
30 hours of trades education*

BLAZE Girl's Camp

BUILDING TWO FULL-SIZE SHEDS!



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Single Family and Duplex Permits Issued

2024 Dane County May YTD Comparison

Municipality Report

| <i>Municipality</i> | <i>2024 Total</i> | <i>2023 Total</i> | <i>2024 Starts</i> | <i>2023 Starts</i> | <i>2024 Avg. Value</i> | <i>2023 Avg. Value</i> | <i>2024 Avg. Sq Ft</i> | <i>2023 Avg. Sq Ft</i> |
|---------------------|-------------------|-------------------|--------------------|--------------------|------------------------|------------------------|------------------------|------------------------|
| Albion (T) | | \$1,848,000 | | 4 | | \$462,000 | | 2,963 |
| Berry (T) | | \$570,000 | | 1 | | \$570,000 | | 2,483 |
| Black Earth (T) | \$1,060,000 | | 1 | | \$1,060,000 | | 5,650 | |
| Blooming Grove (T) | \$800,000 | | 1 | | \$800,000 | | 4,350 | |
| Blue Mounds (T) | \$600,000 | \$2,197,000 | 1 | 5 | \$600,000 | \$439,400 | 2,850 | 2,850 |
| Bristol (T) | \$850,000 | \$6,373,000 | 1 | 7 | \$850,000 | \$910,429 | 3,794 | 4,326 |
| Burke (T) | \$370,000 | \$750,000 | 1 | 1 | \$370,000 | \$750,000 | 1,800 | 3,850 |
| Cottage Grove | \$5,471,000 | \$6,447,000 | 11 | 15 | \$497,364 | \$429,800 | 2,715 | 2,667 |
| Cottage Grove (T) | \$1,705,000 | \$1,623,000 | 3 | 3 | \$568,333 | \$541,000 | 3,227 | 3,383 |
| Cross Plains | \$8,526,000 | \$5,240,000 | 19 | 10 | \$448,737 | \$524,000 | 2,181 | 2,503 |
| Cross Plains (T) | | \$3,878,000 | | 3 | | \$1,292,667 | | 5,327 |
| Dane (T) | | \$2,270,000 | | 5 | | \$454,000 | | 2,605 |
| Deerfield (T) | \$615,000 | \$220,000 | 1 | 1 | \$615,000 | \$220,000 | 3,150 | 1,550 |
| DeForest | \$20,151,000 | \$13,033,000 | 40 | 28 | \$503,775 | \$465,464 | 2,579 | 2,918 |
| Dunkirk (T) | \$800,000 | | 2 | | \$400,000 | | 2,400 | |
| Dunn (T) | \$2,450,000 | \$5,025,000 | 3 | 6 | \$816,667 | \$837,500 | 3,270 | 4,025 |
| Fitchburg | \$18,506,000 | \$30,609,000 | 43 | 67 | \$430,372 | \$456,851 | 2,249 | 3,016 |
| Madison | \$34,318,000 | \$48,707,000 | 84 | 128 | \$408,548 | \$380,523 | 2,055 | 2,229 |
| Mazomanie (T) | | \$2,753,000 | | 5 | | \$550,600 | | 3,810 |
| McFarland | \$4,595,000 | \$2,903,000 | 10 | 9 | \$459,500 | \$322,556 | 2,309 | 1,966 |
| Medina (T) | \$500,000 | \$520,000 | 1 | 1 | \$500,000 | \$520,000 | 2,850 | 3,150 |
| Middleton | \$16,403,000 | \$220,000 | 37 | 1 | \$443,324 | \$220,000 | 2,130 | 1,642 |
| Middleton (T) | \$22,774,000 | \$9,144,000 | 20 | 9 | \$1,138,700 | \$1,016,000 | 5,281 | 5,588 |
| Montrose (T) | | \$425,000 | | 1 | | \$425,000 | | 2,850 |
| Mount Horeb | \$1,745,000 | \$5,620,000 | 4 | 14 | \$436,250 | \$401,429 | 1,899 | 1,767 |
| Oregon | \$16,580,000 | \$15,985,000 | 38 | 28 | \$436,316 | \$570,893 | 2,246 | 2,892 |

| Municipality | 2024 Total | 2023 Total | 2024 Starts | 2023 Starts | 2024 Avg. Value | 2023 Avg. Value | 2024 Avg. Sq Ft | 2023 Avg. Sq Ft |
|----------------------|-----------------------|-----------------------|------------------------|------------------------|----------------------------|----------------------------|----------------------------|----------------------------|
| Oregon (T) | | \$620,000 | | 1 | | \$620,000 | | 4,350 |
| Perry (T) | \$740,000 | | 2 | | \$370,000 | | 2,200 | |
| Pleasant Springs (T) | | \$2,651,000 | | 2 | | \$1,325,500 | | 7,350 |
| Primrose (T) | \$700,000 | \$1,471,000 | 1 | 2 | \$700,000 | \$735,500 | 3,850 | 4,355 |
| Roxbury (T) | \$3,589,000 | \$961,000 | 5 | 1 | \$717,800 | \$961,000 | 3,850 | 5,330 |
| Rutland (T) | | \$750,000 | | 1 | | \$750,000 | | 4,550 |
| Springdale (T) | \$2,880,000 | \$2,745,000 | 3 | 4 | \$960,000 | \$686,250 | 5,217 | 3,825 |
| Springfield (T) | \$1,450,000 | \$399,000 | 2 | 1 | \$725,000 | \$399,000 | 3,900 | 2,850 |
| Stoughton | \$7,557,000 | \$10,644,000 | 21 | 28 | \$359,857 | \$380,143 | 2,357 | 2,649 |
| Sun Prairie | \$13,443,000 | \$17,917,000 | 31 | 40 | \$433,645 | \$447,925 | 2,598 | 3,093 |
| Sun Prairie (T) | \$1,100,000 | \$990,000 | 2 | 2 | \$550,000 | \$495,000 | 2,700 | 3,350 |
| Vermont (T) | \$775,000 | \$400,000 | 1 | 1 | \$775,000 | \$400,000 | 4,350 | 2,250 |
| Verona | \$21,307,000 | \$11,699,000 | 45 | 30 | \$473,489 | \$389,967 | 2,271 | 2,661 |
| Verona (T) | \$3,930,000 | \$5,286,000 | 4 | 6 | \$982,500 | \$881,000 | 4,775 | 5,025 |
| Vienna (T) | | \$1,350,000 | | 2 | | \$675,000 | | 3,904 |
| Waunakee | \$29,460,000 | \$20,974,000 | 52 | 40 | \$566,538 | \$524,350 | 2,740 | 2,689 |
| Westport (T) | \$11,036,000 | \$6,202,000 | 7 | 8 | \$1,576,571 | \$775,250 | 5,112 | 3,621 |
| Windsor (T) | \$12,853,000 | \$18,328,000 | 19 | 36 | \$676,474 | \$509,111 | 2,681 | 2,536 |

| Year to Year May Comparison | | | | | Year to Date Comparison | | | | |
|------------------------------------|------------|--------------|------------------|------------------|--------------------------------|-------------|--------------|------------------|------------------|
| YEAR | SUM | COUNT | AVG VALUE | AVG SQ FT | YEAR | SUM | COUNT | AVG VALUE | AVG SQ FT |
| 2014 | 26,917,000 | 92 | 292,576 | 2,615 | 2014 | 120,318,000 | 417 | 288,532 | 2,606 |
| 2015 | 34,673,000 | 108 | 321,046 | 2,654 | 2015 | 151,958,000 | 488 | 311,389 | 2,609 |
| 2016 | 50,067,499 | 143 | 350,122 | 2,635 | 2016 | 169,221,499 | 528 | 320,495 | 2,557 |
| 2017 | 40,520,000 | 114 | 355,438 | 2,828 | 2017 | 177,724,466 | 534 | 332,817 | 2,619 |
| 2018 | 39,564,000 | 116 | 341,068 | 2,581 | 2018 | 192,075,000 | 557 | 344,838 | 2,594 |
| 2019 | 33,872,000 | 89 | 380,584 | 2,762 | 2019 | 181,940,774 | 501 | 363,155 | 2,723 |
| 2020 | 31,994,000 | 91 | 351,582 | 2,514 | 2020 | 197,662,000 | 504 | 392,186 | 2,762 |
| 2021 | 49,015,000 | 114 | 429,956 | 2,807 | 2021 | 261,518,000 | 613 | 426,619 | 2,773 |
| 2022 | 55,689,500 | 112 | 497,227 | 2,706 | 2022 | 265,921,500 | 565 | 470,657 | 2,801 |
| 2023 | 54,278,000 | 111 | 488,990 | 2,841 | 2023 | 269,747,000 | 557 | 484,285 | 2,819 |
| 2024 | 51,177,000 | 89 | 575,022 | 2,669 | 2024 | 269,639,000 | 516 | 522,556 | 2,581 |

Municipality Report

| <i>Municipality</i> | <i>2024 Total</i> | <i>2023 Total</i> | <i>2024 Starts</i> | <i>2023 Starts</i> | <i>2024 Avg. Value</i> | <i>2023 Avg. Value</i> | <i>2024 Avg. Sq Ft</i> | <i>2023 Avg. Sq Ft</i> |
|---------------------|-------------------|-------------------|--------------------|--------------------|------------------------|------------------------|------------------------|------------------------|
| Albion (T) | \$300,000 | \$1,848,000 | 1 | 4 | \$300,000 | \$462,000 | 1,550 | 2,963 |
| Berry (T) | | \$1,120,000 | | 2 | | \$560,000 | | 2,817 |
| Black Earth (T) | \$1,060,000 | | 1 | | \$1,060,000 | | 5,650 | |
| Blooming Grove (T) | \$800,000 | | 1 | | \$800,000 | | 4,350 | |
| Blue Mounds (T) | \$600,000 | \$3,197,000 | 1 | 7 | \$600,000 | \$456,714 | 2,850 | 2,893 |
| Bristol (T) | \$4,530,000 | \$7,498,000 | 5 | 9 | \$906,000 | \$833,111 | 4,099 | 3,982 |
| Burke (T) | \$370,000 | \$750,000 | 1 | 1 | \$370,000 | \$750,000 | 1,800 | 3,850 |
| Cottage Grove | \$7,516,000 | \$8,626,000 | 15 | 19 | \$501,067 | \$454,000 | 2,750 | 2,734 |
| Cottage Grove (T) | \$1,705,000 | \$2,123,000 | 3 | 4 | \$568,333 | \$530,750 | 3,227 | 3,325 |
| Cross Plains | \$8,526,000 | \$7,135,000 | 19 | 14 | \$448,737 | \$509,643 | 2,181 | 2,433 |
| Cross Plains (T) | | \$3,878,000 | | 3 | | \$1,292,667 | | 5,327 |
| Dane (T) | | \$2,270,000 | | 5 | | \$454,000 | | 2,605 |
| Deerfield (T) | \$615,000 | \$220,000 | 1 | 1 | \$615,000 | \$220,000 | 3,150 | 1,550 |
| DeForest | \$20,151,000 | \$15,021,000 | 40 | 32 | \$503,775 | \$469,406 | 2,579 | 2,837 |
| Dunkirk (T) | \$800,000 | | 2 | | \$400,000 | | 2,400 | |
| Dunn (T) | \$3,545,000 | \$5,025,000 | 5 | 6 | \$709,000 | \$837,500 | 3,208 | 4,025 |
| Fitchburg | \$23,814,000 | \$33,507,000 | 50 | 75 | \$476,280 | \$446,760 | 2,334 | 3,020 |
| Madison | \$48,431,000 | \$61,725,000 | 119 | 163 | \$406,983 | \$378,681 | 2,003 | 2,224 |
| Mazomanie (T) | | \$2,753,000 | | 5 | | \$550,600 | | 3,810 |
| McFarland | \$5,131,000 | \$2,903,000 | 11 | 9 | \$466,455 | \$322,556 | 2,241 | 1,966 |
| Medina (T) | \$1,080,000 | \$520,000 | 2 | 1 | \$540,000 | \$520,000 | 3,000 | 3,150 |
| Middleton | \$24,066,000 | \$570,000 | 49 | 2 | \$491,143 | \$285,000 | 2,277 | 1,847 |
| Middleton (T) | \$27,269,000 | \$9,769,000 | 24 | 10 | \$1,136,208 | \$976,900 | 5,323 | 5,444 |
| Montrose (T) | | \$425,000 | | 1 | | \$425,000 | | 2,850 |
| Mount Horeb | \$2,220,000 | \$8,599,000 | 5 | 20 | \$444,000 | \$429,950 | 2,066 | 2,118 |
| Oregon | \$20,211,000 | \$20,039,000 | 44 | 38 | \$459,341 | \$527,342 | 2,309 | 2,844 |

| Municipality | 2024 Total | 2023 Total | 2024 Starts | 2023 Starts | 2024 Avg. Value | 2023 Avg. Value | 2024 Avg. Sq Ft | 2023 Avg. Sq Ft |
|----------------------|-----------------------|-----------------------|------------------------|------------------------|----------------------------|----------------------------|----------------------------|----------------------------|
| Oregon (T) | | \$620,000 | | 1 | | \$620,000 | | 4,350 |
| Perry (T) | \$740,000 | \$650,000 | 2 | 1 | \$370,000 | \$650,000 | 2,200 | 4,350 |
| Pleasant Springs (T) | | \$2,651,000 | | 2 | | \$1,325,500 | | 7,350 |
| Primrose (T) | \$700,000 | \$1,471,000 | 1 | 2 | \$700,000 | \$735,500 | 3,850 | 4,355 |
| Roxbury (T) | \$4,171,000 | \$961,000 | 6 | 1 | \$695,167 | \$961,000 | 3,733 | 5,330 |
| Rutland (T) | | \$750,000 | | 1 | | \$750,000 | | 4,550 |
| Springdale (T) | \$2,880,000 | \$3,595,000 | 3 | 5 | \$960,000 | \$719,000 | 5,217 | 4,172 |
| Springfield (T) | \$1,450,000 | \$399,000 | 2 | 1 | \$725,000 | \$399,000 | 3,900 | 2,850 |
| Stoughton | \$11,057,000 | \$14,437,000 | 32 | 36 | \$345,531 | \$401,028 | 2,225 | 2,888 |
| Sun Prairie | \$13,443,000 | \$24,171,000 | 31 | 49 | \$433,645 | \$493,286 | 2,598 | 3,327 |
| Sun Prairie (T) | \$1,100,000 | \$990,000 | 2 | 2 | \$550,000 | \$495,000 | 2,700 | 3,350 |
| Vermont (T) | \$775,000 | \$400,000 | 1 | 1 | \$775,000 | \$400,000 | 4,350 | 2,250 |
| Verona | \$23,581,000 | \$17,027,000 | 50 | 41 | \$471,620 | \$415,293 | 2,235 | 2,590 |
| Verona (T) | \$4,845,000 | \$5,286,000 | 5 | 6 | \$969,000 | \$881,000 | 4,710 | 5,025 |
| Vienna (T) | | \$1,350,000 | | 2 | | \$675,000 | | 3,904 |
| Waunakee | \$33,890,000 | \$25,735,000 | 60 | 48 | \$564,833 | \$536,146 | 2,715 | 2,744 |
| Westport (T) | \$13,898,000 | \$6,802,000 | 10 | 9 | \$1,389,800 | \$755,778 | 4,814 | 3,469 |
| Windsor (T) | \$12,853,000 | \$21,838,000 | 19 | 41 | \$676,474 | \$532,634 | 2,681 | 2,632 |

| Year to Year June Comparison | | | | | Year to Date Comparison | | | | |
|-------------------------------------|------------|--------------|------------------|------------------|--------------------------------|-------------|--------------|------------------|------------------|
| YEAR | SUM | COUNT | AVG VALUE | AVG SQ FT | YEAR | SUM | COUNT | AVG VALUE | AVG SQ FT |
| 2014 | 31,732,000 | 102 | 311,098 | 2,660 | 2014 | 152,050,000 | 519 | 292,967 | 2,617 |
| 2015 | 36,614,000 | 113 | 324,017 | 2,753 | 2015 | 188,572,000 | 601 | 313,763 | 2,636 |
| 2016 | 33,836,500 | 111 | 304,833 | 2,629 | 2016 | 203,057,999 | 639 | 317,774 | 2,570 |
| 2017 | 39,796,000 | 117 | 340,136 | 2,707 | 2017 | 217,520,466 | 651 | 334,132 | 2,635 |
| 2018 | 33,540,000 | 101 | 332,079 | 2,452 | 2018 | 225,615,000 | 658 | 342,879 | 2,573 |
| 2019 | 40,465,000 | 115 | 351,869 | 2,567 | 2019 | 222,405,774 | 616 | 361,048 | 2,694 |
| 2020 | 44,214,000 | 117 | 377,897 | 2,778 | 2020 | 241,876,000 | 621 | 389,494 | 2,765 |
| 2021 | 42,244,000 | 97 | 435,505 | 2,873 | 2021 | 303,762,000 | 710 | 427,833 | 2,787 |
| 2022 | 72,715,000 | 139 | 523,129 | 3,004 | 2022 | 338,636,500 | 704 | 481,017 | 2,841 |
| 2023 | 58,907,000 | 123 | 478,918 | 2,777 | 2023 | 328,654,000 | 680 | 483,314 | 2,811 |
| 2024 | 58,484,000 | 107 | 546,579 | 2,538 | 2024 | 328,123,000 | 623 | 526,682 | 2,574 |



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